

ADMISSION CONDITIONS

to Robert Elvorti Economics and Technology Institute's Master's Degree Program in 2023

Following the Procedure for Admission to Higher Education in 2023, approved by order of the Ministry of Education and Science of Ukraine dated 15.03.2023 ¹ 276 (<https://zakon.rada.gov.ua/laws/show/z0519-23#Text>), hereinafter referred to as the Procedure, for admission to the Master's Program in 2023 based on previously obtained bachelor's, specialist, master's degree, two entrance examinations are provided, which are conducted by the Ukrainian Center for Educational Quality Assessment under the law, namely

- ✓ Unified Entrance Exam ().
- ✓ Unified Professional Entrance Exam (UPEE).

or

based on a previously obtained specialist or master's degree, according to the applicant's choice

- ✓ taking a foreign language interview and/or a professional examination at Robert Elvorti ETI (Section VII.5.3 of the Procedure).

1. UEE PASSING CONDITIONS.

The UEE consists of the following two blocks:

1.1. General knowledge test, which contains tasks under the “General Knowledge Test Program” approved by the Order of the Ministry of Education and Science of Ukraine dated 11.02.2022 No. 158 (<https://zakon.rada.gov.ua/rada/show/v0158729-22#n10>).

According to the program the test consists of two components:

A) *Verbal and communicative component, which includes the following items*

- critical reading
- analytical writing
- communication and mediation.

B) *Logical and analytical component, which includes the following components*

- Logical reasoning;
- analytical reasoning.

The maximum score for the UEE General Knowledge Test is 33, converted to a scale of 100-200 according to the table in paragraph 15 of Appendix 5 to the Rules of Procedure.

1.1. A foreign language test (English, Spanish, German, French) containing tasks according to the “Unified Foreign Language Entrance Examination Program for Admission to Master's Degree Courses” approved by the Order of the Ministry of Education and Science of Ukraine No. 411 dated March 28, 2019 (<https://zakon.rada.gov.ua/rada/show/v0411729-19#n10>).

According to the program, the objects of assessment are language skills in **reading and language use**, namely

A) Reading:

- reading a text and determining the purpose, and idea of expression;
- reading (with full understanding) texts based on familiar language topics;
- reading and extracting necessary details from texts of different types and genres;
- distinguish between main ideas and secondary information;
- distinguish between factual information and impressions;
- understand the point of view of the author;
- ability to work with texts of different genres;
- examine a text or series of texts to find the information needed to complete a task;
- determine the structure of a text and see logical connections between its parts;
- determining the meaning of unfamiliar words based on a guess, similarity to the mother tongue, or explanations in a commentary.

B) Use of language:

- analyzing and comparing information;
- correct use of lexical items and grammatical structures;
- making logical connections between parts of the text.

The maximum score for the EMI foreign language test is **30**, which is converted to a scale of 100-200 according to the table in paragraph 16 of Appendix 5 of the Procedure.

2. UPEE PASSING CONDITIONS.

2.1. For admission to the specialization 073 "Management" in 2023, the Unified Professional Entrance Examination (UPEE) in management and administration will be held under the “On Approval of the Program of the Specialized Test of Management and

Administration of the Unified Professional Entrance Exam" approved by the Order of the Ministry of Education and Science of Ukraine dated February 11, 2022, No. 157 (<https://mon.gov.ua/storage/app/media/vishcha-osvita/vstup-2022/Prohramy-YEFVV/Zatverdzeni.prohramy.YEFVV/11.02/Pro.zatv.Prohr.predm.testu.upravl.administrativ-nakaz-157-11.02.2022.pdf>).

2.2. The program of the UPEE includes three thematic sections and has the following structure:

Section title	Name of the subject	Share of the section, %.
1. Management	The Essence and Functional Areas of Management	33 - 35
	Planning as a Function in Management	
	The Function of Organization in Management	
	Motivation as a Function in Management	
	Control as a Function in Management	
	Information and Communication in Management	
	Management Decisions	
	Influence, Power and Leadership in Management. Leadership Styles	
2. Marketing	Theoretical Foundations of Marketing	32 - 34
	Marketing Environment Analysis	
	Marketing Product Policy	
	Marketing Price Policy	
	Marketing Policy of Distribution	
	Marketing Communication Policy	
3. Entrepreneurship	Theoretical Foundations of Entrepreneurship	32 - 34
	Types of Entrepreneurship	
	Enterprise as a Form of Business Organization. Types of Enterprises.	
	Organization of Business Activity	
	Planning of Entrepreneurial Activity	
	Resource Provision of Entrepreneurial Activity	

	Efficiency of Business Activity	
	Social Responsibility of Business and Business Ethics	

The maximum score for the UEE General Knowledge Test is is **140**, which is converted to a scale of 100-200 according to the table in paragraph 17 of Annex 5 of the Procedure.

INTERVIEW CONDITIONS AND/OR UPEE CONDITIONS

3.1. Interview.

1.1. The purpose of the foreign language interview is to test and evaluate the formation of the candidate's linguistic, linguistic-sociocultural competence, knowledge of the basics of the language, as well as the ability and willingness to apply the acquired knowledge and skills in future practical activities, to form a ranking list and competitive selection of candidates for the second educational level (Master's Degree) in specialization 073 Management within the licensed scope of the specialization.

1.2. Requirements for the abilities and willingness of applicants:

- to speak a foreign language at the level of "Independent User" and communicate in it according to phonetic, lexical, and grammatical rules in various situations within the mastered communicative and linguistic topics;
- to understand the main ideas and more detailed information, taking into account the knowledge and skills acquired in the practical course of a foreign language;
- to summarize and comment on socio-political, journalistic, and popular texts in a foreign language;
- to translate texts from a foreign language into a native language within the framework of the lexical and grammatical material mastered;
- to use dictionaries and reference works.

1.3. Foreign language interview program's content characteristics.

The program is developed following the Regulation of the Ministry of Education and Science of Ukraine " *The Program of a Foreign Languages Unified Entrance Examination for Admission to Master's Degree.*", approved by the Order of the Ministry of Education and Science of Ukraine No. 411 dated March 28, 2019 (<https://zakon.rada.gov.ua/rada/show/v0411729-19#n10>).

The purpose of the interview is to test key language skills, such as:

- comprehension of a popular science text (answering questions about the text, determining the main idea of the text)

- use of language (use of grammatical forms and lexical items in a conversation based on a popular science text).

1.4 **A foreign language interview form.** The interview is oral.

1.5. **Evaluation Structure and Procedure.** The final score is a sum of the points obtained by a candidate for each aspect of the interview:

1.5.1 **Popular Science Text’s Comprehension Assessment - up to 70 points**, including:
Scoring of the answer to the question (0 - 30 points):

- Incorrect answer - 30 points;
- Incorrect answers - 20 points;
- Incorrect answers - 10 points;
- incorrect answers - 0 points.

1.5.2. **Use of Language Evaluation - up to 30 points.**

- correct grammatical forms, variety of lexical items - 30 points;
- correct grammatical forms, but no variation in the choice of lexical items - 20 points;
- incorrect grammatical and lexical forms - 10 points;
- absence of correct grammatical forms and lexical inaccuracies - 0 points.

1.5.3. **The maximum number of points** is 100, which is converted into a scale from 100 to 200 according to the table:

On a 100 point scale	On a 200 point scale		On a 100 point scale	On a 200 point scale
60	100		81	153
61	103		82	155
62	105		83	158
63	108		84	160
64	110		85	163
65	113		86	165
66	115		87	168
67	118		88	170
68	120		89	173
69	123		90	175

70	125		91	178
71	128		92	180
72	130		93	183
73	133		94	185
74	135		95	188
75	138		96	190
76	140		97	193
77	143		98	195
78	145		99	198
79	148		100	200
80	150			

3.2.1. The foreign language interview program is published on the official Robert Elvorti Economics and Technology Institute's website https://eti.edu.ua/images/files/programma_vstup_IM_eng.pdf

3.2. Professional examination:

3.2.1. **The purpose** of the admission test in Management is to determine the level of theoretical knowledge and practical skills of the candidates acquired during their studies at the Bachelor's degree/Specialist's degree/Master's degree level, to create a ranking list and competitive selection of candidates for the study at the second educational level (master's degree) of the specialization 073 Management within the licensed scope of the specialization.

3.2.2 Requirements for Applicants' Abilities and Readiness. Candidates must have a higher education, state language fluency, ability to master knowledge and skills in basic and professional economic disciplines.

3.2.3 Professional Entrance Examination Program's Content Characteristics

1.1. The program is developed under the Order of the Ministry of Education and Science of Ukraine No. 157 of 11.02.2022 "On Approval of the Program of the Specialized Test of Management and Administration of the Unified Professional Entrance Exam". (<https://mon.gov.ua/storage/app/media/vishcha-osvita/vstup-2022/Prohramy-YEFVV/Zatverdzeni.prohramy.YEFVV/11.02/Pro.zatv.Prohr.predm.testu.upravl.administrativ-nakaz-157-11.02.2022.pdf>) The exam is comprehensive and based on main academic disciplines that form the knowledge and skills of a Bachelor and determine the level of the applicant's qualification. The examination program is interdisciplinary, covering the main

topics of the disciplines studied by the students within the curriculum of the Bachelor's degree and includes such modules:

Module 1: Management.

Module 2: Marketing.

Module 3: Entrepreneurship.

The main criteria for the assessment of the candidate's knowledge during the exam are knowledge of the subject matter of the discipline; ability to identify the main regulations of the discipline; ability to formulate specific regulations of the discipline; ability to apply theoretical knowledge to analyze specific economic situations and solve applied problems.

3.2.4. Professional examination form. To obtain objective documentary evidence of the student's level of knowledge, the entrance examination is held in the form of a test.

3.2.5. Structure and Assessment Procedure.

The exam paper contains **40 test questions** of varying difficulty (three levels of difficulty). The test item involves selecting one answer option (closed test). Each question has several possible answers, of which only one is correct.

Level 1 - 25 questions with **4 points** for each correct answer (maximum 100 points);

Level 2 - 10 questions worth **6 points** for each correct answer (maximum of 60 points);

Level 3 - 5 test items with **8 points** for each correct answer (maximum 40 points).

Based on the results of the Professional Aptitude Test, an applicant may receive a score from 0 to 200 points inclusive. The minimum passing score is **100 points**. Candidates who have scored less than 100 points in the specialty exam are denied the right to participate in the competition for admission to the chosen specialty.

3.2.6. The program of the professional examination in place of the Subject UPEE test in Management and Administration is published on the Robert Elvorti Economics and Technology Institute's website

https://eti.edu.ua/images/files/programma_vstup_FI_eng.pdf